

**Direct Testimony
of
Joshua R. Warmack**

**Regarding PURPA 111(d) Standards
in the
Infrastructure Investment and
Jobs Act of 2021**

**Prepared By
Joshua R. Warmack
Enervision, Inc.**

**On Behalf of
The Management and Staff of
Sawnee Electric Membership Corporation**

**Pre-file Date: April 4, 2023
Date Published: May 2, 2023**

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23

PREPARED DIRECT TESTIMONY
OF
JOSHUA WARMACK

- 1. Q. PLEASE STATE YOUR FULL NAME AND BUSINESS ADDRESS.
A. My name is Joshua R. Warmack, and my business address is 4170 Ashford Dunwoody Road, Suite 550, Atlanta, Georgia 30319.

- 2. Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?
A. I am a Vice President and Managing Partner of EnerVision, Inc. (EnerVision), a utility consulting firm that specializes in providing business, management, and technical services to electric utilities. EnerVision primarily focuses on providing consulting services to electric cooperatives, such as Sawnee Electric Membership Corporation (Sawnee EMC).

- 3. Q. PLEASE STATE YOUR EDUCATIONAL BACKGROUND.
A. I graduated in 2004 from the Georgia Institute of Technology (Georgia Tech) with a Bachelors Degree in Industrial Engineering.

- 4. Q. PLEASE STATE YOUR PROFESSIONAL EXPERIENCE.
A. I joined EnerVision in the summer of 2004 and have spent the last 19 years assisting electric cooperatives in many different areas including demand side management (including energy efficiency, demand response, direct load control,

24 and consumer engagement); smart grid and other technology solutions; renewable
25 and distributed generation; and wholesale and retail rate services.

26

27 5. Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

28 A. The purpose of my testimony is to clearly state, explain, and provide information
29 and documentation for Sawnee EMC's staff to consider in connection with its
30 effort to develop a position relating to two new standards established by the
31 Public Utility Regulatory Policies Act (PURPA) of 1978, as amended by the
32 Infrastructure Investment and Jobs Act of 2021. Those Standards are: 1) Demand-
33 response practices, pursuant to 16 U.S.C. § 2621(d)(20) and; 2) Electric vehicle
34 charging programs, pursuant to 16 U.S.C. § 2621(d)(21).

35

36 **New PURPA Standard on Demand-Response Practices (16 U.S.C. § 2621(d)(20))**

37 6. Q. PLEASE DESCRIBE THE PURPA STANDARD ON DEMAND-RESPONSE
38 PRACTICES.

39 A. Subsection (A) of this new PURPA Standard requires affected utilities to consider
40 and promote the use of demand-response and demand flexibility practices by
41 commercial, residential, and industrial consumers to reduce electricity
42 consumption during periods of unusually high demand.

43

44 Subsection (B) of this new PURPA Standard specifies Sawnee EMC, as a
45 nonregulated electric utility, may establish rate mechanisms for the timely
46 recovery of the costs of promoting demand-response and demand flexibility
47 practices in accordance with subparagraph (A).

48 7. Q. HAS SAWNEE EMC CONSIDERED THE NEW PURPA STANDARD ON
49 DEMAND-RESPONSE PRACTICES?

50 A. Yes, it is my testimony that the staff of Sawnee EMC, with my assistance, has
51 fully considered this new PURPA Standard, including both Parts (A) and (B)(ii).

52

53 8. Q. WHAT PRACTICES DOES SAWNEE EMC UTILIZE TO PROMOTE THE
54 USE OF DEMAND-RESPONSE AND DEMAND FLEXIBILITY PRACTICES
55 BY ITS CONSUMERS AS SPECIFIED IN THE NEW PURPA STANDARD
56 ON DEMAND-RESPONSE PRACTICES?

57 A. Sawnee EMC obtains their power supply energy resources for their members
58 through long-term contractual agreements that provide Sawnee EMC great
59 flexibility to implement demand-side management programs aimed at reducing
60 peak loads. This includes programs such as a switch-based load management
61 program for air conditioners (A/C) and heat pumps (HP) that Sawnee EMC has
62 offered for over 30 years. This program currently reduces the load of nearly
63 44,000 A/C and HP units across Sawnee EMC's service territory during peak
64 demand conditions. Additionally, Sawnee EMC launched its Smart Savers
65 program, a smart thermostat-based program, in 2016 to expand its capability to
66 reduce A/C and HP load during peak demand periods. Sawnee EMC anticipates
67 having over 22,000 thermostats participating in its Smart Savers program by
68 summer of 2023. Participants in both the load management switch program and
69 Smart Savers program receive an annual incentive for their willingness to reduce
70 load during peak demand periods.

71 Sawnee EMC has recently begun exploring opportunities to expand the Smart
72 Savers program beyond thermostats. Sawnee EMC's existing software platform
73 supports communication with and control of other smart devices including electric
74 vehicles, solar array invertors, and battery storage systems. Industry wide,
75 integration with these technologies is still in the preliminary stages, but Sawnee
76 EMC is closely monitoring the advancement and penetration levels of these
77 connected, smart devices and assessing the costs and benefits of adding them to
78 its demand response offerings.

79
80 In addition to the demand side management programs described herein, Sawnee
81 EMC also offers a wide variety of energy efficiency (EE) rebate programs. These
82 programs help members implement measures that reduce their overall electrical
83 usage, including during peak demand periods. Two of the EE programs, HVAC
84 Tune-Up and Smart Thermostat deployment, are very popular, often reaching
85 over 2,000 annual participants. The HVAC Tune-Up and Smart Thermostat
86 deployment rebate programs help to reduce the electrical usage of the largest
87 energy consuming device in most homes, the A/C or HP unit. If a member's A/C
88 or HP unit is running as efficiently as possible through regular tune-ups and/or the
89 use of a smart thermostat, it is likely those units are using less electricity during
90 peak demand periods than they otherwise would. In addition to the HVAC Tune-
91 Up and Smart Thermostat rebates, Sawnee EMC offers several other energy
92 efficiency focused rebates to its members that aid in reducing their energy usage.
93 An example of this is Sawnee EMC's A/C and HP replacement and insulation
94 upgrade rebates.

95 In the first quarter of 2023, the staff of Sawnee EMC made the business decision
96 to deploy a member behavioral application offered by its customer information
97 system provider, National Information Solutions Cooperative (NISC). This
98 member behavioral application, once deployed in the third quarter of 2023, will
99 provide Sawnee EMC's members with proactive and targeted messaging relating
100 to their usage patterns and habits with the goal of reducing both on peak energy
101 usage as well as overall energy usage. The effects of this "new" program will be
102 evaluated and tailored to meet the energy needs of its members.

103
104 Finally, Sawnee EMC notifies its commercial and industrial members receiving
105 service under a pass-through rate tariff, with billing determinants tied to peak
106 demand periods, of those periods when peak demand is expected to occur so that
107 they can reduce their load or shift it to off peak periods and thus reducing their
108 energy costs.

109

110 9. Q. ARE THERE ANY OTHER PROGRAMS THAT SAWNEE EMC OFFERS TO
111 PROMOTE THE USE OF DEMAND-RESPONSE AND DEMAND
112 FLEXIBILITY PRACTICES BY ITS CONSUMERS AS SPECIFIED IN THE
113 NEW PURPA STANDARD ON DEMAND-RESPONSE PRACTICES?

114 A. Sawnee EMC offers many time-based rate tariffs for residential, commercial, and
115 industrial members that promote reducing usage during high demand periods.
116 These rate tariffs include time-of-use, critical peak pricing, and net metering
117 options. These types of rate tariffs provide clear price signals to the consumers

118 allowing them to modify their consumption behavior and reduce costs for
119 themselves and Sawnee EMC, especially during peak demand time periods.

120

121 10. Q. HAS SAWNEE EMC, A NONREGULATED UTILITY, ESTABLISHED RATE
122 MECHANISMS FOR THE TIMELY RECOVERY OF THE COSTS OF
123 PROMOTING DEMAND-RESPONSE AND DEMAND FLEXIBILITY
124 PRACTICES AS SPECIFIED IN THE NEW PURPA STANDARD ON
125 DEMAND-RESPONSE PRACTICES?

126 A. Yes. Sawnee EMC, a nonprofit, electric cooperative, reviews its entire demand
127 side management (DSM) plan and budget annually. Sawnee EMC consistently
128 evaluates the various programs within the DSM plan for cost effectiveness,
129 consumer satisfaction, consumer participation, ongoing viability, and other
130 factors. For one or more of the reasons previously listed, Sawnee EMC modifies,
131 eliminates, and/or supplements the programs within the DSM plan to ensure total
132 benefits outweigh total costs for its members. The cost of promoting the demand-
133 response and demand flexibility aspects of the DSM plan is small relative to the
134 cost of administration, support, rebates and incentive, and vendor fees. As such,
135 Sawnee EMC's Board of Directors, elected by Sawnee EMC's members and
136 members themselves, approve the operating budget on an annual basis. The
137 operating budget includes the DSM plan and associated programs, including
138 promotion of the demand-response and demand flexibility aspects. Once
139 approved, the operating budget dictates Sawnee EMC's revenue requirements and
140 is funded by all rates and rate payers (members).

141

142 **New PURPA Standard on Electric Vehicle Charging Programs (16 U.S.C. § 2621(d)(21))**

143 11. Q. PLEASE DESCRIBE THE NEW PURPA STANDARD ON ELECTRIC
144 VEHICLE CHARGING PROGRAMS.

145 A. This new PURPA Standard calls for affected utilities to consider measures to
146 promote greater electrification of the transportation sector, including establishing
147 rates to promote and improve electric vehicle (EV) charging options and public
148 EV charging infrastructure. Specifically, the standard requires that utilities, such
149 as Sawnee EMC, consider actions that promote affordable and equitable electric
150 vehicle charging options for residential, commercial, and public vehicle charging
151 infrastructure; consider elements to improve the customer experience associated
152 with electric vehicle charging, including reduced charging time for light medium,
153 and heavy-duty vehicles; accelerates third party investment in electric vehicle
154 charging for light, medium and heavy-duty vehicles and provides for the
155 appropriate recovery of the marginal cost of delivering electricity to electric
156 vehicles and electric vehicle charging infrastructure. All of which is shown in 26
157 U.S.C. § 2621(d)(21) as (A), (B), (C), and (D).

158

159 12. Q. HAS SAWNEE EMC CONSIDERED THE NEW PURPA STANDARD ON
160 ELECTRIC VEHICLE CHARGING PROGRAMS?

161 A. Yes, it is my testimony that the staff of Sawnee EMC has fully considered this
162 new PURPA Standard, including Parts (A), (B), (C), and (D).

163

164 13. Q. PLEASE DESCRIBE SAWNEE EMC'S CONSIDERATION PRACTICES
165 UNDERTAKEN IN CONNECTION WITH THE NEW STANDARD ON EV
166 CHARGING?

167 A. Sawnee EMC, a nonprofit, electric distribution cooperative, is not regulated by
168 the Georgia Public Service Commission (PSC). Sawnee EMC is an active
169 participant, as a member of Georgia EMC, in legislative efforts impacting electric
170 utilities in the State of Georgia. Regarding 26 U.S.C. § 2621 (d)(21)(A), Sawnee
171 EMC provides residential (Schedule PEV) and commercial (Schedule CEV) rate
172 options specifically for EV charging. The residential option (Schedule PEV) is
173 based on Sawnee EMC's time of use rate and is available to all residential
174 members. The commercial rate option (Schedule CEV) is also based on a time of
175 use rate philosophy and has been designed to exclude demand charges and is
176 available to all non-residential members. Both rates encourage and incentivize
177 EV charging outside of peak energy usage hours. Regarding 26 U.S.C. § 2621
178 (d)(21)(B), Sawnee EMC does not own, operate, or control EV infrastructure,
179 therefore Sawnee EMC's ability to enhance the customer's experience is
180 somewhat limited. However, Sawnee EMC does provide members with a wealth
181 of information on its website, in the section devoted solely to EV information;
182 including applicable rates. At the site, Sawnee EMC also provides a link for EV
183 drivers to locate the nearest EV charger, no matter where they are currently
184 driving:
185 (<https://driveelectricgeorgia.org/charging/#!/analyze?region=US->
186 [GA&fuel=ELEC&show_map=true](https://driveelectricgeorgia.org/charging/#!/analyze?region=US-GA&fuel=ELEC&show_map=true)). With regard to 26 U.S.C. § 2621(d)(21)(C),
187 Sawnee EMC, under its 2023 Demand Side Management Work Plan, has

188 allocated \$12,000 in grants to assist residential members in the deployment of
189 sixty (60) level 2 EV chargers. This incentive is available to all Sawnee EMC
190 non-commercial members when making an EV infrastructure investment. With
191 regard to 26 U.S.C. § 2621(d)(21)(D), Sawnee EMC regularly reviews its cost of
192 service and revises its retail rates, as well as its service rules and regulations, to
193 ensure adequate and appropriate recovery of all distribution system costs. Sawnee
194 EMC's last cost of service study was approved by its Board in May of 2022 and a
195 revision to the 2022 study is currently ongoing, with Sawnee EMC's Board's
196 expected to review and take action on the revised study in the 3rd quarter 2023.
197 Sawnee EMC stands ready to provide electricity to any newly developed EV
198 charging site within its service territory. This positions Sawnee EMC to continue
199 to participate in any State-led efforts to implement those measures specified in the
200 PURPA Standard on EV charging. As such, absent the possibility that compelling
201 testimony to the contrary is presented at the PURPA hearing, Sawnee EMC's
202 consideration of this PURPA Standard is complete and no additional actions are
203 necessary.

204

205 14. Q. DOES THIS CONCLUDE YOUR TESTIMONY?

206 A. Yes, it does.